# **ORACLE**

# Global Replication Optimization (GRO<sup>SM</sup>)

**Customer Success Story** 

## **Customer Background**

Oracle is the world's leading supplier of software for information management, and the world's second largest independent software company. Oracle's business is information—how to manage it, use it, share it, protect it. For nearly three decades, Oracle has provided the software and services that let organizations get the most up-to-date and accurate information from their business systems.

# **Customer Challenges**

The Enterprise Technology Centers provide highly skilled technical assistance for customers evaluating Oracle products and solutions configured in collaboration with specialized offerings from key software and hardware partners.

Oracle needed to use it's corporate backbone for data movement between Oracle's Atlanta-based Enterprise Technology Center and the Oracle Technology Centers in Reston, VA and London, England.

#### **Customer Solution**

The deployment of HyperIP enables Oracle to perform high-performance asynchronous remote replication between the two sites in support of a broad range of BC / DR applications. The HyperIP-enabled WAN allows Oracle partners to more effectively showcase the WAN functionality of their solutions.

HyperIP was able to rate limit all of the data replication applications at 3 Mbps over a 20 Mbps corporate circuit and allowed these applications to run concurrently with no impact to the WAN.

HyperIP also mitigates packet loss, latency, and outof-order packets for all of the applications, and still meet the requirements for data replication windows.



#### **Memorable Quote**

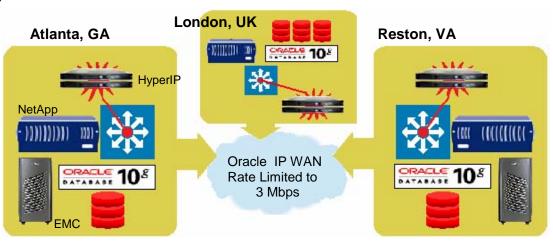
"This solution was able to move data even when we had limited bandwidth. The NetEx HyperIP solution was able to run ALL of our replication apps over the same circuit and not impact our production environment. This is a high performance end-to-end solution which is easily installable and maintainable that compliments our Enterprise Technology Center customer demonstrations."

Jim Olsen, Director, Enterprise Technology Centers, ORACLE

## **Customer Results/Benefits**

- Higher throughput for IP based applications on less bandwidth.
- Reduced consumption of network resources.
- Optimizes Oracle's DataGuard, NetApp's SnapMirror, Pillar's AVR, and EMC's SRDF, and other applications.





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